



## THE TRUTH ABOUT SUBCONTRACTING

### How And Why THE COMPETITION Does It . . .

- pay their subcontractors by the job - in the subcontractors' best interest to be fast rather than good
- subcontractors have to supply their own installation materials - in the subcontractors' best interest to use the lowest quality and lowest cost materials available
- reduced responsibility for job poorly done
- reduced costs - no workers compensation, no employee benefits
- leads to loss of quality control
- no commitment to employees nor continuity
- one more point - if the subcontractor is not covered by workers compensation, nor is he/she covered with personal disability insurance, and is hurt on jobsite while installing a window for you, who will be held liable for his/her injuries? YOU !!

### How And Why AABEN Doesn't . . .

- we are committed to our employees and their families
- we are committed to the longevity and continuity of our staff (half have been with Aaben for more than 10 years!)
- we are committed to our installation jobs from start to finish
- we are committed to the responsibility of a job well done
- we are committed to safety in the workplace and the community
- we are committed to further education with our employees - St. John's First Aid, Red Cross CPR, Safe Workplace Awareness Programs
- we are committed to complete client satisfaction - we are committed to you!